VALDEZ MUSEUM & HISTORICAL ARCHIVE ASSOCIATION, INC. (A Component Unit of the City of Valdez, Alaska) Valdez, Alaska

Financial Statements Years Ended December 31, 2018 and 2017

(With Independent Auditor's Report Thereon)



VALDEZ MUSEUM & HISTORICAL ARCHIVE ASSOCIATION, INC. (A Component Unit of the City of Valdez, Alaska) Valdez, Alaska

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Independent Auditor's Report

Board of Directors Valdez Museum & Historical Archive Association, Inc. Valdez, Alaska

Ladies and Gentlemen:

Report on the Financial Statements

We have audited the accompanying financial statements of Valdez Museum & Historical Archive Association, Inc. (VMHA), a component unit of the City of Valdez, Alaska, as of and for the years ended December 31, 2018 and December 31, 2017, and the related notes to the financial statements, which collectively comprise VMHA's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

VMHA's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

Board of Directors Valdez Museum & Historical Archive Association, Inc.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Valdez Museum & Historical Archive Association, Inc. as of December 31, 2018 and December 31, 2017, and the changes in its financial position and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis on pages 3-5 be presented to supplement the basic financial statements. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information provide any assurance.

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Anchorage, Alaska April 18, 2019

(A Component Unit of the City of Valdez, Alaska)

Valdez, Alaska

Management Discussion and Analysis

The Valdez Museum & Historical Archive Association, Inc. (VMHA) is a 501(c) 3 non-profit organization. It was established in 1997 to manage the City of Valdez's museum and historical collection for the benefit of the public. The Museum's mission is to safeguard our community's valuable heritage; foster broad public understanding and appreciation of our unique heritage; celebrate our community's past and provide context for its future; encourage a sense of community pride; and enhance the quality of life by fostering and supporting cultural programs; for purposes of heritage preservation, education and economic development.

The Museum manages, preserves, presents, and interprets historical collections, develops exhibits and conducts educational programs for children and adults year round.

Following is a discussion and analysis of the VMHA's 2018 financial statements.

The total current assets of the VMHA totaled \$198,290 and \$226,412 at the end of 2018 and 2017 respectively. This breaks down into the following categories: cash, accounts receivable, prepaid insurance and museum store merchandise inventory. The most significant portion of the current assets was cash and cash equivalents at \$153,656 and \$178,312 at the end of 2018 and 2017 respectively. Accounts receivable and merchandise inventory accounted for \$20,520 and \$23,986 at the end of 2018 and 2017 respectively.

Total non-current assets include equipment, fixtures and capitalized facility planning fees with purchase prices over \$2,000 less accumulated depreciation on these items. The net book value of the equipment and fixtures was \$137,191 and \$108,827 at December 31, 2018 and December 31, 2017 respectively.

The VMHA's **liabilities** are all short-term or current. At the end of 2018, the balances were for accounts payable, annual leave payable to employees, accrued payroll and related taxes, and unearned revenue, which is funding for Annex Exterior improvements. The total for these accounts was \$61,409 and \$70,142 at December 31, 2018 and 2017, respectively.

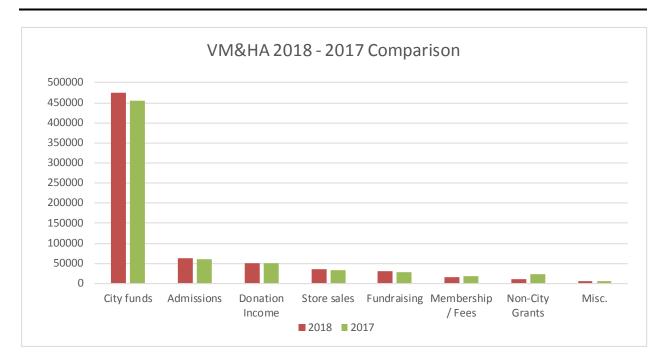
The **net position** can be broken down into three areas: invested in capital equipment \$137,191 and \$108,827 at December 31, 2018 and 2017, respectively; restricted by donor for special projects \$12,028 and \$33,375 at December 31, 2018 and 2017, respectively; and unrestricted \$124,853 and \$122,895 at December 31, 2018 and 2017, respectively. Total net position balances were \$274,072 and \$265,097 at December 31, 2018 and 2017, respectively.

The 2018 and 2017 **total operating revenues** were \$690,129 and \$671,055 respectively. Overall, the 2018 Budget has performed exceptionally well. While the majority of the Museum's annual income is generated from the City of Valdez, we have had a number of other areas that have done rather well in Fund Development and Earned Revenue.

(A Component Unit of the City of Valdez, Alaska)

Valdez, Alaska

Management Discussion and Analysis, continued



- 1. City funds increased: 2018 was \$475,000 compared with \$455,000 in 2017. To accommodate increases in general operating expenses, the City of Valdez awarded the Museum a 4% increase.
- 2. Admission income increased; 2018 was \$63,233 compared with \$60,385 in 2017. The increase is directly attributed to increased tour bus proceeds. In addition to our scheduled busses, we continue to have Princess/Tauk coming in on a regular basis, exceeding our expectations.
- 3. Donation Income decreased slightly: 2018 was \$50,472 compared with \$51,226 in 2017. While there was a 90% increase in In-Kind donations, Restricted and Unrestricted did not perform as well, whereby no new Restricted Gifts were generated and fewer Unrestricted Gifts were received.
- 4. Fundraising increased: 2018 was \$30,947 compared with \$28,497 in 2017. This is directly attributed to the highest grossing Roadhouse Dinner and Fundraiser and Annual Appeal to date, \$26,522 and \$3,425 respectively.
- 5. Non-City Grants, which include both State and Foundation awards, decreased; \$12,100 in 2018 compared to \$22,650 in 2017. Non-City grants support mission driven programs and projects. With the 47% reduction in Non-City Grants, Fundraising and Earned Revenue picked up the variance. While the State Grant was down by 9%, Foundation Grants were hit the hardest, whereby the United Way Grant was reduced by 25% and the Summer Intern Grant was not funded, a loss of \$5,000.
- 6. Membership and Fees decreased in 2018; \$15,848 compared with \$18,613 in 2017. While Membership and Space Rental increased in 2018 by 12% and 6% respectively, Archival Fees were down by 30% Though Archival Fees generated a respectable amount, in 2017 we had larger orders.
- 7. Store sales increased; \$36,489 compared with \$33,633 in 2017. Staff continue to work hard to find the right merchandise for visitors. Finding the right mix, Store Sales have performed well.

(A Component Unit of the City of Valdez, Alaska)

Valdez, Alaska

Management Discussion and Analysis, continued

8. Miscellaneous income increased slightly to \$6,040 in 2018; compared with \$5,051 in 2017. Consisting of Reimbursed Expenses and Interest Income, the increase is attributed to a \$2,950 IRS credit.

The **total operating expenses** are \$681,878 and \$643,747 in 2018 and 2017 respectively. Operating expenses increased by 6% for 2018. Starting fiscal year 2018 with \$31,308 in the bank, the Museum was in good financial standing to operate. While continuing to budget conservatively within our means, the Museum was able to address increases such as an 8.14% in Health Insurance Premiums and 15% in IT Services as well as provide a more robust program of work in Public Programs, Education and Exhibitions.

The VMHA **net position** at beginning of the year was \$265,097 and \$232,991 in 2018 and 2017 respectively. The net position at end of year was \$274,072 and \$265,097 in 2018 and 2017 respectively.

The Museum made no contributions to the **Museums' Endowment Fund** in 2018. The Endowment Fund was transferred to the City of Valdez in 1999 and is accounted for separately as part of City's Permanent Fund. The balances of the Endowment Fund at December 31, 2018 and 2017 were \$923,512 and \$961,734 respectively.

Since its inception in 1997, the VMHA organization has continued to create a dynamic museum through programming, exhibit display and as a community center. A multi-year fund development program that has diversified the revenue streams has been put in place, thus creating a more sustainable non-profit organization with a broader base of support.

This Management Discussion and Analysis was prepared to provide readers with an overview of the Valdez Museum & Historical Archive Association, Inc.'s financial activities and status for 2018. Questions about this report may be addressed to Patricia Relay, Executive Director, Valdez Museum & Historical Archive Association, Inc., PO Box 8, Valdez, AK 99686, Tel. 907-835-2764, E-mail: <u>director@valdezmuseum.org</u>.

Valdez, Alaska

Statements of Financial Position

December 31, 2018 and 2017

		2018	2017
Assets			
Current Assets:			
Cash and cash equivalents:			
Unrestricted	\$	153,656	178,312
Temporarily restricted		24,114	24,114
Accounts receivable		650	250
Merchandise inventory		19,870	23,736
Total Current Assets		198,290	226,412
Noncurrent assets:			
Capital assets, net of accumulated depreciation		137,191	108,827
Total noncurrent assets		137,191	108,827
Total Assets	<u>\$</u>	335,481	335,239
Liabilities and Net Assets			
Current Liabilities:			
Accounts payable	\$	4,609	15,124
Accrued leave		21,354	20,110
Payroll liabilities		11,332	10,794
Unearned revenue		24,114	24,114
Total Current Liabilities		61,409	70,142
Net Position:			
Net investment in capital assets		137,191	108,827
Restricted for projects and displays		12,028	33,375
Unrestricted		124,853	122,895
Total Net position	_	274,072	265,097
Total Liabilities and Net Assets	\$	335,481	335,239

See accompanying notes to the financial statements

Valdez, Alaska

Statements of Revenues, Expenses and Changes in Net Position

Years Ended December 31, 2018 and 2017

	2018	2017
Operating revenues:		
City funds	\$ 475,000	455,000
Admissions	63,233	60,385
Donations	50,472	51,226
Merchandise sales	36,489	33,633
Fundraising	30,947	28,497
Grants	12,100	22,650
Memberships and fees	15,848	18,613
Miscellaneous	6,040	5,051
Total operating revenues	690,129	675,055
Operating expenses:		
Payroll and related expenses	408,787	393,527
Utilities	52,318	54,978
Fundraising expenses	45,369	35,821
Professional fees	39,543	37,122
Insurance	22,378	21,771
Merchandise for resale	19,977	16,228
Janitorial expenses	12,000	12,000
Depreciation	11,136	7,821
Retirement plan contributions	10,911	12,980
Supplies	8,392	4,472
Telephone and fax	8,089	7,677
Dues, subscriptions and memberships	7,235	7,211
Store discounts and fees	7,154	5,269
Education and public programs	5,667	4,010
Collections and exhibits	5,358	5,425
Postage and freight	4,969	4,071
Printing and reproduction	4,799	5,040
Advertising	4,079	4,692
Minor equipment	2,469	410
Vehicle expenses	1,142	499
Rent	10	1,200
Travel	-	686
Professional development	-	250
Board expenses	-	141
Miscellaneous expenses	96	446
Total operating expenses	681,878	643,747
Operating loss	8,251	31,308
Nonoperating revenues -		
Interest income	724	798
Change in net position	8,975	32,106
Net Position at the beginning of the year	265,097	232,991
Net Position at the end of the year	<u>\$ 274,072</u>	265,097

See accompanying notes to the financial statements

Valdez, Alaska

Statements of Cash Flows

Years Ended December 31, 2018 and 2017

		2018	2017
Cash flows from operating activities:			
Cash received from customers and patrons	\$	202,629	197,305
Cash received from City and grantors	Ŷ	487,100	477,650
Cash paid to employees		(407,005)	(391,273)
Cash paid to suppliers and vendors		(268,604)	(241,842)
Net cash flows from operating activities		14,120	41,840
Cash flows from capital and related financing activities:			
Acquisition and construction of capital assets		(39,500)	-
Total cash flows from capital and			
related financing activities		(39,500)	-
Cash flows from investing activities:			
Interest income received		724	798
Net cash flows from investing activities		724	798
Net change in cash		(24,656)	42,638
Cash at beginning of year		202,426	159,788
Cash at end of year	<u>\$</u>	177,770	202,426
Reconciliation of operating income (loss) to net cash flows from operating activities:			
Operating income Adjustments to reconcile operating income (loss) to net cash flows from operating activities:	\$	8,251	31,308
Depreciation expense (Increase) decrease in assets and deferred outflows:		11,136	7,821
Accounts receivable		(400)	(100)
Inventory		3,866	(1,338)
Increase (decrease) in liabilities and deferred inflows:		-,	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Accounts payable		(10,515)	1,895
Accrued payroll and taxes		538	(590)
Accrued leave		1,244	2,844
Net cash flows from operating activities	<u>\$</u>	14,120	41,840

See accompanying notes to the financial statements.

(A Component Unit of the City of Valdez, Alaska)

Valdez, Alaska

Notes to the Basic Financial Statements

December 31, 2018 and 2017

NOTE 1 – NATURE AND MEMBERSHIP OF MUSEUM

The Valdez Museum & Historical Archive Association, Inc. (VMHA) was incorporated pursuant to the provisions of the Alaska Non-Profit Corporation Act on December 11, 1995. VMHA was organized exclusively for the collection, preservation, and interpretation of Valdez area history for charitable, literary, or educational purposes within the meaning of section 501(c)(3) of the Internal Revenue Code.

VMHA has members who appoint the Board of Directors and approve their actions at annual meetings. Membership in the VMHA Corporation is limited to those persons holding office on the City Council of the City of Valdez, Alaska. A Member shall retain membership until his/her successor takes office on the City Council. Other classes of non-voting membership may be established from time to time by a Board of Directors appointed by the Members. The Chairman of the Board of Directors and the City Manager will serve as non-voting *ex officio* Members.

The Board of Directors (Board) consists of eleven voting directors that meet once a month. The Board establishes policies and procedures, exercises, conducts and controls the powers, business and property of VMHA.

Because the Valdez City Council appoints the VMHA Board of Directors and approves the annual operating budget of VMHA, VMHA is a component unit of the City of Valdez, and is included in the City's basic financial statements. As a component unit of the City of Valdez, VMHA follows accounting principles that are applicable to local governments.

NOTE 2 – SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The accounts of VMHA are organized like an enterprise fund. An enterprise fund is a proprietary type fund used to account for operations that are financed and operated in a manner similar to private business enterprises – where the intent of the governing body is that the costs (expenses, including depreciation) of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges; or where the governing body has decided that periodic determination of revenues earned, expenses incurred, and/or net income is appropriate for capital maintenance, public policy, management control, accountability, or other purposes.

Cash and Cash Equivalents

For purposes of the Statement of Cash Flows, VMHA considers cash, restricted cash, and short-term investments that are readily convertible to known amounts of cash and that present an insignificant risk of change in value due to changes in interest rates or other factors to be cash equivalents.

Accounts Receivable

Accounts receivable consist of all revenues earned at year end and not yet received. Allowances for uncollectible accounts receivable are based upon historical trends and the periodic aging of accounts receivable.

(A Component Unit of the City of Valdez, Alaska)

Valdez, Alaska

Notes to the Financial Statements, continued

NOTE 2 – SIGNIFICANT ACCOUNTING POLICIES, continued

Merchandise Inventory

Inventories, consisting of merchandise for resale, are stated at the lower of cost (first-in, first-out basis) or market (net realizable value).

Measurement Focus, Basis of Accounting, and Financial Statement Presentation

The accompanying financial statements are reported using the "economic resources measurement focus," and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of the related cash flows.

Collections

VMHA has adopted a policy of not capitalizing artwork and other items maintained in its collections. No assets have been recognized from the acquisition of collection items. The collections are also the property of the City of Valdez.

Capital Assets

VMHA property and equipment, exclusive of the land and building, were transferred from the City of Valdez at the end of 1998. The VMHA land and building are owned by the City, and are included in the City's capital assets. VMHA's capitalization threshold was set by the council at \$2,000 per item.

Depreciation

Depreciation of equipment and fixtures is computed using the straight-line method over the economic lives of the assets. The economic lives for most assets range from three to five years.

Income Tax Status

The Internal Revenue Service has determined that VMHA is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code.

Reclassification

Certain amounts included in the prior year financial statements have been reclassified to conform to current year classification.

(A Component Unit of the City of Valdez, Alaska)

Valdez, Alaska

Notes to the Financial Statements, continued

NOTE 3 – CASH AND CASH EQUIVALENTS

Components of cash and cash equivalents at December 31, 2018 and 2017 follow:

		202	18	2017		
	(Carrying	Bank	Carrying	Bank	
		Amount Balance		Amount	Balance	
Cash on hand	\$	1,431	-	2,310	-	
Checking accounts		92,058	97,548	40,751	40,727	
Savings accounts		17,338	16,352	33,080	30,812	
Certificates of deposit		66,943	66,943	126,285	126,285	
	\$	177,770	180,843	202,426	197,824	

Custodial credit risk: Custodial credit risk is the risk that in the event of a bank failure, VMHA's deposits may not be returned to it. VMHA does not have a deposit policy for custodial credit risk. At December 31, 2018 and 2017, all of VMHA's deposits were insured.

NOTE 4 – CAPITAL ASSETS

Capital assets consisted of the following at December 31, 2018 and 2017:

	January 1, 2018	Increases	Decreases	December 31, 2018
Capital assets not being depreciated:				
Construction in progress	<u>\$</u> 74,227			74,227
Capital assets, being depreciated:				
Office equipment	127,840	-	-	127,840
Lifeboat shelter	22,685	-	-	22,685
Vehicles and other assets	31,634	39,500	-	71,134
Total capital assets, being				
depreciated	182,159	39,500	-	221,659
Less accumulated depreciation for:				
Office equipment	(102,239)) (6,278)	-	(108,517)
Lifeboat shelter	(13,686)) (908)	-	(14,594)
Vehicles and other assets	(31,634)) (3,950)	-	(35,584)
Total accumulated depreciation	(147,559)) (11,136)		(158,695)
Total capital assets, net	\$ 108,827	28,364	_	137,191

(A Component Unit of the City of Valdez, Alaska)

Valdez, Alaska

Notes to the Financial Statements, continued

NOTE 4 – CAPITAL ASSETS, continued

	J	anuary 1, 2017	Increases	Decreases	December 31, 2017
		2017	Increases	Decreases	2017
Capital assets not being depreciated:					
Construction in progress	<u>\$</u>	74,227	-	-	74,227
Capital assets, being depreciated:					
Office equipment		127,840	-	-	127,840
Lifeboat shelter		22,685	-	-	22,685
Vehicles and other assets		31,634	-	-	31,634
Total capital assets, being					
depreciated		182,159		-	182,159
Less accumulated depreciation for:					
Office equipment		(95,325)	(6,914)	-	(102,239)
Lifeboat shelter		(12,779)	(907)	-	(13,686)
Vehicles and other assets		(31,634)	-	-	(31,634)
Total accumulated depreciation		(139,738)	(7,821)	-	(147,559)
Total capital assets, net	\$	116,648	(7,821)	-	108,827

NOTE 5 – ACCURED LEAVE

Accrued leave activity for the years ended December 31, 2018 and 2017 follows:

	Jar	nuary 1,	Accrued	Used	December 31,
2018	\$	20,110	12,037	(10,793)	21,354
2017		17,266	17,599	(14,755)	20,110

NOTE 6 – UNEARNED REVENUE

Unearned revenue consists of amounts received from grantor agencies which are restricted as to use and have not been expended for the intended use. The unearned revenue at December 31, 2018 and 2017 was \$24,114 and \$24,114, respectively.

NOTE 7 – ENDOWMENT FUND

Periodically, VMHA makes contributions to an Endowment Fund. To maximize investment income, the Endowment Fund was transferred to the City of Valdez in 1999, where it is accounted for separately as part of the City's Permanent Fund. The balances of the Endowment Fund at December 31, 2018 and 2017 were \$923,512512 and \$961,734734, respectively. VMHA did not contribute to the Endowment Fund in 2018 and 2017.

(A Component Unit of the City of Valdez, Alaska)

Valdez, Alaska

Notes to the Financial Statements, continued

NOTE 8 – NET POSITION RESTRICTIONS AND DESIGNATIONS

Net positions at December 31, 2018 and 2017 have been restricted by donors for the following projects and displays:

	 2018	2017
Annex exterior construction improvements State of Alaska – Arts council	\$ 7,064 2,724	7,064 3,250
Copper Valley Electric Foundation - Temporary Exhibits	1,000	1,000
Forget Me Nots Denzel Mauldin	401	401
Exhibit materials	375	375
Pinzon Bar neon sign	304	304
Katie Dewing Cataloging Project	100	100
Gold Rush exhibits	60	60
Felland Fund	-	10,000
Robert Felland Revocable Trust	-	5,821
Museums of Alaska CMF – 2018 Intern	 -	5,000
Total restricted for projects and displays	\$ 12,028	33,375

Unrestricted net position consists of designated and undesignated amounts as follows:

	2018		2017
Designated for:			
Jim Lethcoe fund	\$	68	68
Phyllis Irish Fund – special projects		66,943	66,532
Undesignated		57,842	56,295
Total unrestricted net position	\$	124,853	122,895

NOTE 9 – LEASES

VMHA has an agreement with the City of Valdez (the City) to lease the buildings and property for ten dollars a year expiring on December 31, 2021. The City considers a fair market value lease to be 10% of the buildings assessed value, annually. The buildings being leased to VMHA are assessed at a combined \$2,202,100, thus the fair market value for the lease on these buildings is \$220,210, annually. Pursuant to Governmental Auditing Standards Board Statement 29, VMHA does not follow FAS 116, related to in-kind income related to the below fair market value lease. VMHA has elected to disclose the value of the lease in the footnotes to the financial statements. Lease amounts are not shown in the financial statements.

NOTE 10 – ADVERTISING COSTS

Advertising costs are expensed as incurred. Advertising expense totaled \$4,079079 for 2018, and \$4,692692 for 2017.

(A Component Unit of the City of Valdez, Alaska)

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Notes to the Financial Statements, continued

NOTE 11 – RETIREMENT PLAN

VMHA participates in a 403(b) tax deferred annuity plan that is available to most employees working at least 20 hours per week. Employees may contribute to the plan on a payroll deduction basis. VMHA will match the employee contributions up to a maximum of 6.75% of eligible compensation. Eligible employees may participate any day on or following their date of hire and their contributions are fully vested. Eligible employees participate in employer matching contributions after completing six months of service. Total contributions to the plan by VMHA were \$10,91111 and \$12,980 for 2018 and 2017, respectively.

NOTE 12 – RELATED PARTY TRANSACTIONS

VMHA received a payment from the City of Valdez for \$475,000 and \$455,000 for 2018 and 2017, respectively.

NOTE 13 – NEW ACCOUNTING PRONOUNCEMENTS

The Governmental Accounting Standards Board has passed several new accounting standards with upcoming implementation dates. Management has not fully evaluated the potential effects of these statements, but believes none of the new accounting pronouncements will have a material impact on VMHA's financial statements.

NOTE 14 – SUBSEQUENT EVENTS

Subsequent event procedures have been performed as of April 18, 2019. This is also the date the financial statements were available to be issued.